



InsightCS®

The Revenue Cycle Information System



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InsightCS® Revenue Cycle Information System

InsightCS® is our proven Revenue Cycle Information System (RCIS) that provides a complete, integrated suite of **Patient Access, Patient Accounting, and Claims Management** applications that fully supports the complete Healthcare Revenue Cycle from the initial point of patient access, through care delivery, coding, billing, and, finally, collections.



In use at Hospitals (Acute Care, Community, Critical Care, Emergency, Specialty), Behavioral Health Facilities, and Integrated Health Networks, **InsightCS®** is 5010 and ICD-10 ready, and enables healthcare providers to:

- Streamline the entire patient access process from Scheduling to Registration to Discharge to Billing
- Accelerate accounts receivable payment collections
- Perform real-time payer eligibility checks during Scheduling and/or Registration
- Integrate payer rules and enforce financial accountability
- Achieve a true Digital Financial Record (DFR)
- Reduce billing delays and denials
- Significantly improve clean claims rates
- Eliminate dependencies on and the associated costs of third party “bolt-ons”
- Get real-time information when and where it is needed
- Accurately measure organizational productivity and performance via Business Intelligence
- Fully and seamlessly integrate with all of today’s leading EMR/Clinical Solutions

InsightCS® fully leverages it’s superior technical architecture by embedding key functions, such as Contract Management and an enterprise-wide master patient index (MPI), directly into the application suite resulting in a comprehensive solution set. We define it as a Revenue Cycle Information System, and invite you to see the advantages of it’s integral application functionality for yourself.

Patient Access



Key components include ***Patient Registration, Patient/Resource Scheduling, Payer Eligibility Checking, Medical Necessity Checking, Document Management, and Electronic Digital Signature.***

The **InsightCS® Patient Access** software solution provides on-line, real-time outpatient registration and inpatient admitting, discharge and transfer functions.

It provides immediate census information and notification to any location on the network. Registration data can be dynamically directed to electronic forms, and a variety of census and statistical reports are available.

InsightCS® Patient Access has been designed to provide inpatient acute and specialty care facilities, ambulatory care departments and related health care delivery facilities with easy identification of needed information. Collected information is accessible by departments and personnel enterprise-wide.



Patient Accounting

Key components include *Patient Billing, A/R Collections, On-Line Payments, Remittance Advice Entry, Denial Management, Bad Debt Processing, and Contract/Reimbursement Management.*

The **InsightCS® Patient Accounting** software solution provides a sophisticated, comprehensive accounting and collections system that is uniquely engineered to

maintain accurate control of all financial data while allowing the flexibility to streamline user tasks. Patient billing information is integrated within the collection processes to provide for timely and accurate account management.

InsightCS® Patient Accounting also provides for the administration of multiple operating facilities, featuring a centralized billing and collection facility that includes a common master patient index. Each billing event automatically initiates the collection process for a patient visit. This event either processes a final bill or an interim bill. The collection activities target various payer sources. The payer may be a 3rd party insurance or the guarantor.

InsightCS® Patient Accounting recognizes payment and adjustment activity and performs user-defined actions when these or other trigger events/activities occur. Finally, the collection cycle ends with a zero balance by payment, adjustment, or bad debt placement.



Claims Management



The **InsightCS® Claims Management** software solution (*powered by ZirMed*) allows healthcare service providers to replace the traditional “*bill in one system, correct claims in another system*” approach with a fully automated, workflow driven process.

Through innovative features, any failed claims edits and rejections are routed back to the **InsightCS® Billing** solution, where they only need to be addressed and corrected just once.

In addition to **Claims Management**, a complete suite of Patient Collection solutions is available including **Virtual Credit/Debit Card and Check Processing, Customized Patient Account Management Portal, and Patient Invoice e-Delivery and Lockbox Services.**

With **InsightCS® Claims Management**, you get:

- Faster, more complete revenue recognition
- Significantly increased productivity
- Dramatic reductions in claims submission processing fees
- Clean claim rates at or near 100%, more realistic measurements of true AR days
- Ability to reassign and/or reduce claims processing staff.



Business Intelligence *(Data Warehouse, Scorecards)*

InsightCS® Business Intelligence Suite 2.0 provides a full array of leading edge executive dashboards that enable key decision makers at hospitals and other healthcare organizations to easily and effectively analyze and act upon crucial patient service and financial data. InsightCS® Business Intelligence Suite 2.0 allows users to seamlessly collect and view key statistical and trending data to make the business decisions necessary to ensure continued success.



Dynamic Worklists



InsightCS® Dynamic Worklists provide users with the ability to further automate and ensure the accuracy and completion of their many daily processes.

The **InsightCS®** system features a variety of standard worklists to meet process flow needs in the areas of Patient Registration/ADT, Patient Accounting, and Accounts Receivable.

Reporting Services

InsightCS® Reporting Services provides users with an extensive list of standard, interactive and historical reports to meet their needs in the areas of Patient Accounting, Registration/ADT, Accounts Receivable, and Medical Records.

Many of the available reports offer “*drill-down*” capability allowing the user to view the report in both a summarized and detailed fashion.



Microsoft Dynamics ERP *(Financials, HR/Payroll, Materials Management)*



Stockell Healthcare offers **Microsoft® Dynamics ERP**; a complete solution that addresses all components of Financial Management, HR/Payroll and Materials Management that provides Healthcare Providers with the tools they need to access key information to drive business decisions.

In addition, key integration functionality exists within **InsightCS®** that updates **Microsoft® Dynamics ERP** with user defined revenue posting entries to ensure data integrity and eliminate duplicate data entry.



For further information on the InsightCS® Revenue Cycle Information System, we invite you to visit our website and/or contact us today:

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